

BIOPHARMACEUTICAL INDUSTRY VENDOR & SUPPLIER ECONOMIC IMPACT IN LOUISIANA



The economic footprint of the biopharmaceutical industry can be measured not only by the traditional indicators of employment and output, but also in part by its impact on the vendors, large and small, that provide services or supplies to America’s biopharmaceutical research companies.

The following is a summary of data from 15 biopharmaceutical companies regarding their business relationships with vendors and the total expenditures paid to vendors in Louisiana in 2022¹. While data was collected across 15 companies, the number of companies with vendor relationships in a particular state varies.

What does “Total Vendor Relationships” mean?

A vendor relationship is a business relationship between a biopharmaceutical company and a vendor and/or a supplier whose monetary value totals more than \$100 in 2022².

What is “Total Vendor Spending?”

Total vendor spending reflects the total amount of expenditures by 15 innovative biopharmaceutical companies in calendar year 2022 made to vendors and suppliers in the selected state house district.

Vendors and suppliers to the industry include but are not limited to the following:

TOTAL VENDOR SPENDING:

- Clinical trials and regulatory support services
- Instruments and analytical equipment
- Finance, insurance and real estate services
- Manufacturing technologies and equipment
- Contract manufacturing
- Sales, advertising and marketing services
- Transportation and logistics services
- General business services and supplies

TOTAL VENDOR RELATIONSHIPS

163

TOTAL VENDOR SPENDING

\$34,881,945

DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
2	1	\$12,606
5	6	\$852,168
6	4	\$10,329
9	1	\$21,308
14	5	\$118,448
16	1	\$5,524,441
17	2	\$31,044
22	1	\$2,500
23	4	\$93,770
29	2	\$1,582,272
35	1	\$1,000
45	1	\$766,680
48	1	\$7,794,892
49	1	\$96,517
52	1	\$500
53	1	\$3,420
55	2	\$3,000
57	1	\$30,000
59	1	\$1,279
60	3	\$1,440,250

Additional information available at www.weworkforhealth.org

¹ Note: For some vendors, payments made may be attributed to a centralized location for processing.

² Note: Multiple companies may share common vendors, just as vendors may have multiple contracts for work with an individual biopharmaceutical company.

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LOUISIANA



DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
61	2	\$2,142,188
62	3	\$36,371
63	1	\$11,130
65	2	\$7,520
66	2	\$11,134
67	9	\$3,458,738
68	9	\$209,099
69	4	\$226,923
70	5	\$65,172
72	1	\$689
77	2	\$1,020,340
78	2	\$5,900
79	2	\$934,552
80	1	\$50,089

DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
82	6	\$64,500
85	3	\$2,211
87	1	\$326,760
89	6	\$1,849,169
91	8	\$1,506,370
93	26	\$1,501,278
94	6	\$439,716
96	4	\$1,439,304
97	2	\$7,397
98	8	\$259,354
99	1	\$29,185
102	1	\$239,213
103	1	\$750
104	5	\$650,469

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