

## BIOPHARMACEUTICAL INDUSTRY VENDOR & SUPPLIER ECONOMIC IMPACT IN

# KANSAS

WE  
WORK  
FOR  
HEALTH

The economic footprint of the biopharmaceutical industry can be measured not only by the traditional indicators of employment and output, but also in part by its impact on the vendors, large and small, that provide services or supplies to America's biopharmaceutical research companies.

The following is a summary of data from 15 biopharmaceutical companies regarding their business relationships with vendors and the total expenditures paid to vendors in Kansas in 2022<sup>1</sup>. While data was collected across 15 companies, the number of companies with vendor relationships in a particular state varies.

### What does "Total Vendor Relationships" mean?

A vendor relationship is a business relationship between a biopharmaceutical company and a vendor and/or a supplier whose monetary value totals more than \$100 in 2022<sup>2</sup>.

### What is "Total Vendor Spending?"

Total vendor spending reflects the total amount of expenditures by 15 innovative biopharmaceutical companies in calendar year 2022 made to vendors and suppliers in the selected state house district.

### Vendors and suppliers to the industry include but are not limited to the following:

#### TOTAL VENDOR SPENDING:

- Clinical trials and regulatory support services
- Instruments and analytical equipment
- Finance, insurance and real estate services
- Manufacturing technologies and equipment
- Contract manufacturing
- Sales, advertising and marketing services
- Transportation and logistics services
- General business services and supplies

## TOTAL VENDOR RELATIONSHIPS

# 329

## TOTAL VENDOR SPENDING

# \$393,259,598

DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
1	1	\$25,235
3	1	\$1,080
8	1	\$925
10	4	\$97,531
14	3	\$241,475
16	5	\$3,170,119
17	1	\$1,500
18	6	\$9,100,574
19	6	\$5,364,490
20	34	\$248,367,201
21	1	\$50,000
22	2	\$9,291
23	14	\$2,945,573
24	3	\$179,117
25	9	\$191,425
26	1	\$6,728
27	7	\$53,277
28	6	\$121,055
29	31	\$24,255,511
30	18	\$40,286,188

Additional information available at [www.weworkforhealth.org](http://www.weworkforhealth.org)

<sup>1</sup> Note: For some vendors, payments made may be attributed to a centralized location for processing.

<sup>2</sup> Note: Multiple companies may share common vendors, just as vendors may have multiple contracts for work with an individual biopharmaceutical company.

**BIOPHARMACEUTICAL INDUSTRY VENDOR  
& SUPPLIER ECONOMIC IMPACT IN**

**KANSAS**



DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING	DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
31	25	\$2,300,711	84	2	\$1,273,594
33	1	\$298	85	4	\$2,222,195
37	2	\$432,283	86	1	\$1,000
44	7	\$87,553	87	3	\$1,715
45	2	\$29,509	88	2	\$135,475
46	3	\$13,611	89	2	\$60,060
47	2	\$38,500	91	3	\$136,003
48	2	\$263,835	94	1	\$5,300
53	2	\$154,203	95	2	\$18,959
57	5	\$703,522	97	3	\$461,406
58	3	\$12,907	98	2	\$172,996
66	1	\$565	101	1	\$56,152
68	5	\$2,182,259	102	4	\$235,825
69	2	\$22,528	103	23	\$5,297,548
70	1	\$3,844	104	1	\$17,944
71	3	\$119,078	106	1	\$350
73	21	\$35,825,568	107	2	\$29,652
74	3	\$491,867	108	12	\$5,643,541
75	1	\$48,921	109	1	\$518
76	1	\$4,158	114	1	\$8,748
81	1	\$2,828	116	2	\$50,382
82	2	\$3,834	117	1	\$155
83	4	\$145,403	121	2	\$74,000

Additional information available at [www.weworkforhealth.org](http://www.weworkforhealth.org)

<sup>1</sup> Note: For some vendors, payments made may be attributed to a centralized location for processing.

<sup>2</sup> Note: Multiple companies may share common vendors, just as vendors may have multiple contracts for work with an individual biopharmaceutical company.