

BIOPHARMACEUTICAL INDUSTRY VENDOR & SUPPLIER ECONOMIC IMPACT IN CONNECTICUT



The economic footprint of the biopharmaceutical industry can be measured not only by the traditional indicators of employment and output, but also in part by its impact on the vendors, large and small, that provide services or supplies to America's biopharmaceutical research companies.

The following is a summary of data from 15 biopharmaceutical companies regarding their business relationships with vendors and the total expenditures paid to vendors in Connecticut in 2022¹. While data was collected across 15 companies, the number of companies with vendor relationships in a particular state varies.

What does "Total Vendor Relationships" mean?

A vendor relationship is a business relationship between a biopharmaceutical company and a vendor and/or a supplier whose monetary value totals more than \$100 in 2022².

What is "Total Vendor Spending?"

Total vendor spending reflects the total amount of expenditures by 15 innovative biopharmaceutical companies in calendar year 2022 made to vendors and suppliers in the selected state house district.

Vendors and suppliers to the industry include but are not limited to the following:

TOTAL VENDOR SPENDING:

- Clinical trials and regulatory support services
- Instruments and analytical equipment
- Finance, insurance and real estate services
- Manufacturing technologies and equipment
- Contract manufacturing
- Sales, advertising and marketing services
- Transportation and logistics services
- General business services and supplies

TOTAL VENDOR RELATIONSHIPS

1,053

TOTAL VENDOR SPENDING

\$970,476,804

DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
1	1	\$2,500
2	20	\$315,243,076
3	3	\$92,495
4	39	\$19,852,782
5	6	\$6,425,307
6	3	\$5,392,483
7	11	\$8,956,082
10	12	\$10,545,100
11	5	\$10,639,989
12	3	\$138,999
13	1	\$51,113
14	7	\$398,692
15	11	\$735,766
16	14	\$3,847,045
17	7	\$2,040,548
18	4	\$2,377,112
19	2	\$50,900
20	2	\$1,810
21	12	\$1,627,050
22	9	\$1,349,541

Additional information available at www.weworkforhealth.org

¹ Note: For some vendors, payments made may be attributed to a centralized location for processing.

² Note: Multiple companies may share common vendors, just as vendors may have multiple contracts for work with an individual biopharmaceutical company.

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23	9	\$6,246,159	61	2	\$107,548
24	1	\$5,900	62	1	\$600
25	2	\$610	63	6	\$1,066,465
27	1	\$140,802	64	8	\$2,048,880
28	4	\$202,631	65	1	\$10,778
29	3	\$407,871	66	1	\$50,000
30	7	\$1,282,976	67	7	\$1,882,290
31	8	\$1,167,596	68	1	\$411,276
32	3	\$16,064	69	4	\$67,328
33	9	\$18,590,808	70	8	\$194,882
34	3	\$126,933	72	1	\$600
35	7	\$6,267,396	74	3	\$104,106
36	13	\$9,112,080	75	2	\$36,669
37	18	\$799,823	76	3	\$629,208
38	12	\$463,060	78	2	\$104,733
39	18	\$1,256,764	79	1	\$72,000
40	8	\$3,160,926	80	3	\$10,975
41	29	\$23,098,519	81	1	\$197
42	7	\$2,274,792	82	8	\$22,338,656
43	9	\$77,650,572	83	3	\$71,113
45	3	\$28,231	84	1	\$592,232
46	7	\$40,511	85	7	\$371,728
47	1	\$8,778	86	14	\$7,510,545
48	4	\$24,792	87	11	\$6,311,675
50	2	\$12,898	88	12	\$216,942
51	3	\$532,990	89	3	\$7,845
53	2	\$1,281	90	12	\$87,700
54	7	\$467,657	91	3	\$12,779
55	2	\$1,084	92	8	\$36,714
57	2	\$292,747	93	3	\$9,400
58	11	\$1,192,917	94	14	\$1,718,159
59	4	\$617,472	95	5	\$21,891,734
60	9	\$1,233,899	96	31	\$5,426,628

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97	4	\$753,862	124	3	\$15,089
98	48	\$22,691,228	125	2	\$44,930
99	5	\$92,193	127	1	\$71,581
100	2	\$33,187	130	1	\$32,650
101	11	\$209,458	131	1	\$38,906
102	16	\$1,098,866	132	6	\$2,946,656
103	8	\$111,834	133	22	\$32,868,397
105	4	\$523,469	134	11	\$2,088,325
106	6	\$496,919	135	3	\$246,275
107	14	\$3,745,075	136	17	\$3,752,324
108	5	\$262,400	137	1	\$5,000
109	20	\$14,065,220	138	5	\$417,547
110	3	\$95,467	139	4	\$12,881
111	7	\$250,524	140	6	\$2,762,762
112	3	\$60,889	141	8	\$2,300,859
113	12	\$98,711,142	142	8	\$594,594
114	22	\$721,336	143	25	\$67,789,667
115	3	\$252,203	144	5	\$334,769
116	3	\$54,631	145	18	\$22,476,977
117	18	\$892,314	146	33	\$32,968,576
118	3	\$54,650	147	2	\$164,356
119	7	\$237,217	148	3	\$13,686,703
120	3	\$14,651	149	9	\$494,868
122	25	\$12,755,077	150	7	\$2,527,370
123	2	\$4,966	151	8	\$3,747,650

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