BIOPHARMACEUTICAL INDUSTRY VENDOR & SUPPLIER ECONOMIC IMPACT IN CONNECTICUT

The economic footprint of the biopharmaceutical industry can be measured not only by the traditional indicators of employment and output, but also in part by its impact on the vendors, large and small, that provide services or supplies to America's biopharmaceutical research companies.

The following is a summary of data from 15 biopharmaceutical companies regarding their business relationships with vendors and the total expenditures paid to vendors in Connecticut in 2022<sup>1</sup>. While data was collected across 15 companies, the number of companies with vendor relationships in a particular state varies.

### What does "Total Vendor Relationships" mean?

A vendor relationship is a business relationship between a biopharmaceutical company and a vendor and/or a supplier whose monetary value totals more than \$100 in 2022<sup>2</sup>.

#### What is "Total Vendor Spending?"

Total vendor spending reflects the total amount of expenditures by 15 innovative biopharmaceutical companies in calendar year 2022 made to vendors and suppliers in the selected state house district.

### Vendors and suppliers to the industry include but are not limited to the following:

### TOTAL VENDOR SPENDING:

- Clinical trials and regulatory support services
- Instruments and analytical equipment
- Finance, insurance and real estate services
- Manufacturing technologies and equipment
- Contract manufacturing
- Sales, advertising and marketing services
- Transportation and logistics services
- General business services and supplies

# total vendor relationships

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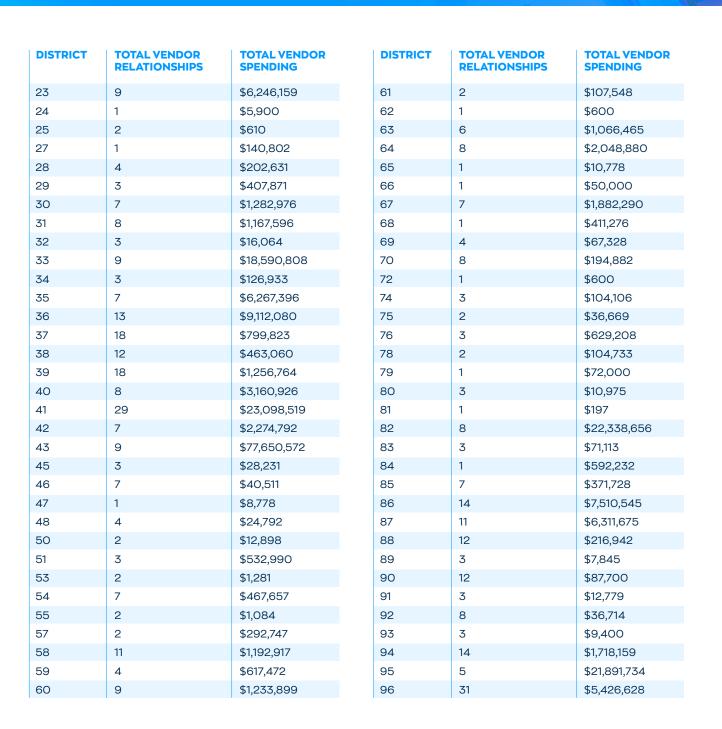
# total vendor spending **\$970,476,804**

DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING	
1	1	\$2,500	
2	20	\$315,243,076	
3	3	\$92,495	
4	39	\$19,852,782	
5	6	\$6,425,307	
6	3	\$5,392,483	
7	11	\$8,956,082	
10	12	\$10,545,100	
11	5	\$10,639,989	
12	3	\$138,999	
13	1	\$51,113	
14	7	\$398,692	
15	11	\$735,766	
16	14	\$3,847,045	
17	7	\$2,040,548	
18	4	\$2,377,112	
19	2	\$50,900	
20	2	\$1,810	
21	12	\$1,627,050	
22	9	\$1,349,541	

Additional information available at www.weworkforhealth.org

<sup>1</sup> Note: For some vendors, payments made may be attributed to a centralized location for processing. <sup>2</sup> Note: Multiple companies may share common vendors, just as vendors may have multiple contracts for work with an individual biopharmaceutical company.

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## CONNECTICUT

DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING	DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
97	4	\$753,862	124	3	\$15,089
98	48	\$22,691,228	125	2	\$44,930
99	5	\$92,193	127	1	\$71,581
100	2	\$33,187	130	1	\$32,650
101	11	\$209,458	131	1	\$38,906
102	16	\$1,098,866	132	6	\$2,946,656
103	8	\$111,834	133	22	\$32,868,397
105	4	\$523,469	134	11	\$2,088,325
106	6	\$496,919	135	3	\$246,275
107	14	\$3,745,075	136	17	\$3,752,324
108	5	\$262,400	137	1	\$5,000
109	20	\$14,065,220	138	5	\$417,547
110	3	\$95,467	139	4	\$12,881
111	7	\$250,524	140	6	\$2,762,762
112	3	\$60,889	141	8	\$2,300,859
113	12	\$98,711,142	142	8	\$594,594
114	22	\$721,336	143	25	\$67,789,667
115	3	\$252,203	144	5	\$334,769
116	3	\$54,631	145	18	\$22,476,977
117	18	\$892,314	146	33	\$32,968,576
118	3	\$54,650	147	2	\$164,356
119	7	\$237,217	148	3	\$13,686,703
120	3	\$14,651	149	9	\$494,868
122	25	\$12,755,077	150	7	\$2,527,370
123	2	\$4,966	151	8	\$3,747,650

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