

BIOPHARMACEUTICAL INDUSTRY VENDOR & SUPPLIER ECONOMIC IMPACT IN

FLORIDA

WE
WORK
FOR
HEALTH

The economic footprint of the biopharmaceutical industry can be measured not only by the traditional indicators of employment and output, but also in part by its impact on the vendors, large and small, that provide services or supplies to America's biopharmaceutical research companies.

The following is a summary of data from 15 biopharmaceutical companies regarding their business relationships with vendors and the total expenditures paid to vendors in Florida in 2022¹. While data was collected across 15 companies, the number of companies with vendor relationships in a particular state varies.

What does "Total Vendor Relationships" mean?

A vendor relationship is a business relationship between a biopharmaceutical company and a vendor and/or a supplier whose monetary value totals more than \$100 in 2022².

What is "Total Vendor Spending?"

Total vendor spending reflects the total amount of expenditures by 15 innovative biopharmaceutical companies in calendar year 2022 made to vendors and suppliers in the selected state house district.

Vendors and suppliers to the industry include but are not limited to the following:

TOTAL VENDOR SPENDING:

- Clinical trials and regulatory support services
- Instruments and analytical equipment
- Finance, insurance and real estate services
- Manufacturing technologies and equipment
- Contract manufacturing
- Sales, advertising and marketing services
- Transportation and logistics services
- General business services and supplies

TOTAL VENDOR RELATIONSHIPS

1,652

TOTAL VENDOR SPENDING

\$1,072,073,349

DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
2	16	\$2,728,511
3	1	\$750
4	3	\$88,961
5	4	\$493,470
6	2	\$15,575
7	1	\$500
8	7	\$1,245,643
9	40	\$69,918,926
10	7	\$4,994,467
11	2	\$48,488
12	9	\$587,411
13	12	\$2,088,556
14	14	\$37,217,600
15	18	\$2,594,897
16	9	\$4,262,075
17	40	\$368,705,972
18	14	\$635,308
19	7	\$148,083
20	2	\$2,449,913
21	29	\$3,746,831
22	14	\$342,923

Additional information available at www.weworkforhealth.org

¹ Note: For some vendors, payments made may be attributed to a centralized location for processing.

² Note: Multiple companies may share common vendors, just as vendors may have multiple contracts for work with an individual biopharmaceutical company.

**BIOPHARMACEUTICAL INDUSTRY VENDOR
& SUPPLIER ECONOMIC IMPACT IN**

FLORIDA



DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING	DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
23	4	\$7,192	58	8	\$1,759,188
24	2	\$750	59	17	\$6,935,705
25	3	\$74,780	60	21	\$17,025,861
26	4	\$102,558	61	14	\$1,730,344
27	5	\$418,491	62	21	\$3,307,651
28	16	\$1,476,580	63	20	\$15,434,252
30	1	\$634,723	64	60	\$28,041,405
31	3	\$184,130	65	35	\$6,539,874
32	7	\$1,434,347	66	31	\$3,109,243
33	2	\$2,424,761	67	32	\$6,089,759
34	10	\$4,320,522	69	8	\$478,309
35	11	\$764,190	70	4	\$9,135
36	36	\$13,283,267	71	5	\$280,517
37	8	\$373,986	72	11	\$471,623
38	17	\$2,795,186	73	30	\$4,485,761
39	5	\$537,215	74	17	\$9,710,967
40	12	\$1,747,370	75	4	\$362,636
41	21	\$15,817,581	76	2	\$494,264
42	84	\$67,853,776	77	11	\$12,905,530
43	14	\$20,144,489	78	14	\$413,899
44	25	\$9,417,749	79	4	\$57,162
45	15	\$1,816,692	80	11	\$1,035,329
46	1	\$41,877	81	20	\$1,188,343
47	1	\$1,280	82	7	\$4,394,256
49	2	\$665,232	83	2	\$13,563
50	5	\$573,372	84	3	\$1,237,064
51	1	\$200	85	2	\$97,167
52	2	\$8,273	86	14	\$2,891,684
53	3	\$41,449	87	32	\$8,709,242
54	4	\$411,889	88	19	\$9,679,332
55	9	\$699,748	89	4	\$507,540
56	3	\$355,935	90	11	\$2,493,794
57	16	\$6,523,411	91	53	\$9,010,871

Additional information available at www.weworkforhealth.org

¹ Note: For some vendors, payments made may be attributed to a centralized location for processing.

² Note: Multiple companies may share common vendors, just as vendors may have multiple contracts for work with an individual biopharmaceutical company.

**BIOPHARMACEUTICAL INDUSTRY VENDOR
& SUPPLIER ECONOMIC IMPACT IN**

FLORIDA



DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
92	13	\$3,191,067
93	6	\$632,273
94	12	\$208,712
95	8	\$236,201
96	9	\$5,566,813
97	2	\$146,582
98	25	\$16,314,409
99	6	\$877,923
100	20	\$1,817,611
101	11	\$3,016,253
102	27	\$2,077,140
103	29	\$72,341,979
104	4	\$250,870
105	21	\$9,119,600

DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
106	45	\$14,173,938
107	8	\$1,547,022
108	21	\$4,707,727
109	20	\$9,048,096
110	5	\$362,634
111	24	\$31,441,481
112	19	\$6,898,013
113	63	\$14,663,751
114	50	\$29,643,400
115	26	\$1,408,990
116	14	\$3,664,064
117	7	\$167,597
118	3	\$110,618
120	4	\$20,269,454

Additional information available at www.weworkforhealth.org

¹ Note: For some vendors, payments made may be attributed to a centralized location for processing.

² Note: Multiple companies may share common vendors, just as vendors may have multiple contracts for work with an individual biopharmaceutical company.