

# BIOPHARMACEUTICAL INDUSTRY VENDOR & SUPPLIER ECONOMIC IMPACT IN OKLAHOMA



The economic footprint of the biopharmaceutical industry can be measured not only by the traditional indicators of employment and output, but also in part by its impact on the vendors, large and small, that provide services or supplies to America's biopharmaceutical research companies.

The following is a summary of data from 15 biopharmaceutical companies regarding their business relationships with vendors and the total expenditures paid to vendors in Oklahoma in 2022<sup>1</sup>. While data was collected across 15 companies, the number of companies with vendor relationships in a particular state varies.

### What does "Total Vendor Relationships" mean?

A vendor relationship is a business relationship between a biopharmaceutical company and a vendor and/or a supplier whose monetary value totals more than \$100 in 2022<sup>2</sup>.

### What is "Total Vendor Spending?"

Total vendor spending reflects the total amount of expenditures by 15 innovative biopharmaceutical companies in calendar year 2022 made to vendors and suppliers in the selected state house district.

### Vendors and suppliers to the industry include but are not limited to the following:

#### TOTAL VENDOR SPENDING:

- Clinical trials and regulatory support services
- Instruments and analytical equipment
- Finance, insurance and real estate services
- Manufacturing technologies and equipment
- Contract manufacturing
- Sales, advertising and marketing services
- Transportation and logistics services
- General business services and supplies

## TOTAL VENDOR RELATIONSHIPS

# 99

## TOTAL VENDOR SPENDING

# \$75,942,472

DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
4	1	\$154
12	1	\$3,070
23	2	\$335,149
33	1	\$350
34	5	\$477,738
39	2	\$1,575
41	1	\$27,500
42	1	\$13,200
44	1	\$49,000
46	2	\$69,762,740
47	1	\$1,125
53	1	\$21,000
57	1	\$110
61	1	\$46,077
67	1	\$12,672
69	2	\$99,257
70	3	\$58,950
71	1	\$9,825
72	5	\$334,445
74	2	\$4,320

Additional information available at [www.weworkforhealth.org](http://www.weworkforhealth.org)

<sup>1</sup> Note: For some vendors, payments made may be attributed to a centralized location for processing.

<sup>2</sup> Note: Multiple companies may share common vendors, just as vendors may have multiple contracts for work with an individual biopharmaceutical company.

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DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
75	1	\$87,758
76	1	\$11,911
77	1	\$56,502
78	1	\$600
79	6	\$93,926
80	1	\$150,670
81	3	\$1,246,940
84	1	\$26,785

DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
85	4	\$275,606
87	3	\$218,065
88	2	\$18,111
89	1	\$7,000
92	6	\$148,028
96	4	\$99,642
97	5	\$374,337
99	24	\$1,868,334

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