

BIOPHARMACEUTICAL INDUSTRY VENDOR & SUPPLIER ECONOMIC IMPACT IN

MAINE

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The economic footprint of the biopharmaceutical industry can be measured not only by the traditional indicators of employment and output, but also in part by its impact on the vendors, large and small, that provide services or supplies to America's biopharmaceutical research companies.

The following is a summary of data from 15 biopharmaceutical companies regarding their business relationships with vendors and the total expenditures paid to vendors in Maine in 2022¹. While data was collected across 15 companies, the number of companies with vendor relationships in a particular state varies.

What does "Total Vendor Relationships" mean?

A vendor relationship is a business relationship between a biopharmaceutical company and a vendor and/or a supplier whose monetary value totals more than \$100 in 2022².

What is "Total Vendor Spending?"

Total vendor spending reflects the total amount of expenditures by 15 innovative biopharmaceutical companies in calendar year 2022 made to vendors and suppliers in the selected state house district.

Vendors and suppliers to the industry include but are not limited to the following:

TOTAL VENDOR SPENDING:

- Clinical trials and regulatory support services
- Instruments and analytical equipment
- Finance, insurance and real estate services
- Manufacturing technologies and equipment
- Contract manufacturing
- Sales, advertising and marketing services
- Transportation and logistics services
- General business services and supplies

TOTAL VENDOR RELATIONSHIPS

117

TOTAL VENDOR SPENDING

\$42,939,917

DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
14	9	\$20,686,612
20	1	\$250,000
21	1	\$2,500
29	1	\$34,840
33	1	\$500
39	1	\$690
49	1	\$2,000
51	1	\$2,395
52	1	\$30,068
55	2	\$2,745
57	1	\$25,493
59	6	\$165,726
60	1	\$49,500
63	1	\$127,952
64	2	\$210,326
65	1	\$109,266
72	1	\$10,627
95	2	\$388,939
98	1	\$5,829
100	5	\$1,473,023
101	1	\$23,936

Additional information available at www.weworkforhealth.org

¹ Note: For some vendors, payments made may be attributed to a centralized location for processing.

² Note: Multiple companies may share common vendors, just as vendors may have multiple contracts for work with an individual biopharmaceutical company.

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DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
103	4	\$127,895
109	1	\$164,500
110	2	\$14,083
111	3	\$46,750
113	2	\$11,762,879
114	1	\$63,756
115	3	\$129,388
117	2	\$6,308
118	4	\$330,933
119	11	\$1,826,657
120	3	\$21,432

DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
121	1	\$24,301
124	1	\$240,853
125	5	\$375,204
126	16	\$2,353,196
127	4	\$151,132
128	1	\$3,251
130	2	\$291,340
143	5	\$748,950
146	2	\$615,453
148	2	\$34,839
151	1	\$3,850

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