

BIOPHARMACEUTICAL INDUSTRY VENDOR & SUPPLIER ECONOMIC IMPACT IN

COLORADO

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The economic footprint of the biopharmaceutical industry can be measured not only by the traditional indicators of employment and output, but also in part by its impact on the vendors, large and small, that provide services or supplies to America's biopharmaceutical research companies.

The following is a summary of data from 15 biopharmaceutical companies regarding their business relationships with vendors and the total expenditures paid to vendors in Colorado in 2022¹. While data was collected across 15 companies, the number of companies with vendor relationships in a particular state varies.

What does "Total Vendor Relationships" mean?

A vendor relationship is a business relationship between a biopharmaceutical company and a vendor and/or a supplier whose monetary value totals more than \$100 in 2022².

What is "Total Vendor Spending?"

Total vendor spending reflects the total amount of expenditures by 15 innovative biopharmaceutical companies in calendar year 2022 made to vendors and suppliers in the selected state house district.

Vendors and suppliers to the industry include but are not limited to the following:

TOTAL VENDOR SPENDING:

- Clinical trials and regulatory support services
- Instruments and analytical equipment
- Finance, insurance and real estate services
- Manufacturing technologies and equipment
- Contract manufacturing
- Sales, advertising and marketing services
- Transportation and logistics services
- General business services and supplies

TOTAL VENDOR RELATIONSHIPS

757

TOTAL VENDOR SPENDING

\$438,374,803

DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
1	5	\$182,259
2	17	\$615,095
3	6	\$5,494,020
4	3	\$167,043
5	69	\$15,857,548
6	29	\$78,157,723
7	5	\$56,045
8	39	\$13,522,488
9	17	\$6,932,419
10	68	\$31,332,078
11	5	\$496,962
12	34	\$4,341,416
13	2	\$171,008
14	9	\$241,346
15	1	\$900
16	3	\$238,793
17	6	\$159,440
18	9	\$2,451,803
19	19	\$71,015,979
20	2	\$10,585
22	3	\$85,538

Additional information available at www.weworkforhealth.org

¹ Note: For some vendors, payments made may be attributed to a centralized location for processing.

² Note: Multiple companies may share common vendors, just as vendors may have multiple contracts for work with an individual biopharmaceutical company.

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DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING	DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
23	24	\$2,530,289	43	10	\$13,747,042
24	5	\$34,278	44	20	\$27,390,799
25	10	\$366,807	45	4	\$113,203
26	12	\$1,581,621	48	2	\$115,579
27	21	\$5,329,188	49	17	\$1,505,502
28	11	\$403,672	51	10	\$34,480,968
29	17	\$1,789,073	52	10	\$164,538
30	5	\$1,615,832	53	9	\$2,053,656
31	1	\$30,000	54	1	\$1,480
32	3	\$405,466	55	1	\$8,070
33	30	\$6,341,757	56	2	\$596,290
34	2	\$435,016	57	3	\$16,985
35	4	\$97,856	58	2	\$29,100
36	29	\$8,809,668	59	1	\$110
37	52	\$6,275,504	60	2	\$315,486
38	10	\$689,252	61	4	\$20,264
39	15	\$2,902,591	62	1	\$107,428
40	9	\$5,946,818	63	1	\$3,017
41	4	\$1,356,004	64	3	\$147,534
42	23	\$78,082,684	65	16	\$1,003,888

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