

BIOPHARMACEUTICAL INDUSTRY VENDOR & SUPPLIER ECONOMIC IMPACT IN

TEXAS

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The economic footprint of the biopharmaceutical industry can be measured not only by the traditional indicators of employment and output, but also in part by its impact on the vendors, large and small, that provide services or supplies to America's biopharmaceutical research companies.

The following is a summary of data from 15 biopharmaceutical companies regarding their business relationships with vendors and the total expenditures paid to vendors in Texas in 2022¹. While data was collected across 15 companies, the number of companies with vendor relationships in a particular state varies.

What does "Total Vendor Relationships" mean?

A vendor relationship is a business relationship between a biopharmaceutical company and a vendor and/or a supplier whose monetary value totals more than \$100 in 2022².

What is "Total Vendor Spending?"

Total vendor spending reflects the total amount of expenditures by 15 innovative biopharmaceutical companies in calendar year 2022 made to vendors and suppliers in the selected state house district.

Vendors and suppliers to the industry include but are not limited to the following:

TOTAL VENDOR SPENDING:

- Clinical trials and regulatory support services
- Instruments and analytical equipment
- Finance, insurance and real estate services
- Manufacturing technologies and equipment
- Contract manufacturing
- Sales, advertising and marketing services
- Transportation and logistics services
- General business services and supplies

TOTAL VENDOR RELATIONSHIPS

2,455

TOTAL VENDOR SPENDING

\$2,573,397,507

DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
3	1	\$15,499
4	2	\$20,409
6	10	\$816,131
7	4	\$252,883
8	1	\$2,500
9	1	\$8,000
10	1	\$53,723
11	1	\$100,274
12	4	\$34,980
13	1	\$15,550
14	13	\$20,090,958
15	43	\$290,381,517
16	8	\$51,483
17	9	\$11,064,052
18	1	\$4,992
19	11	\$5,495,485
20	14	\$407,527
21	1	\$229,654
22	2	\$2,387
23	7	\$1,260,877
24	10	\$1,223,461

Additional information available at www.weworkforhealth.org

¹ Note: For some vendors, payments made may be attributed to a centralized location for processing.

² Note: Multiple companies may share common vendors, just as vendors may have multiple contracts for work with an individual biopharmaceutical company.

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DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING	DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
25	6	\$189,763	66	45	\$5,600,204
26	8	\$581,274	67	13	\$1,402,195
27	9	\$1,210,632	68	3	\$142,521
28	6	\$172,938	69	1	\$13,191
29	7	\$74,192	70	14	\$1,143,417
30	2	\$884,337	71	4	\$393,330
32	2	\$12,518	72	4	\$295,431
33	12	\$1,832,047	73	13	\$5,399,061
34	4	\$51,788	76	17	\$1,244,322
41	1	\$8,500	77	6	\$160,682,992
42	2	\$40,155	78	3	\$37,312
43	1	\$2,500	79	4	\$118,931
44	1	\$28,587	80	2	\$139,422
45	3	\$286,506	83	3	\$35,112
46	4	\$3,659,029	84	4	\$145,421
47	44	\$23,640,368	85	7	\$104,228
48	61	\$18,786,912	87	1	\$2,630
49	78	\$24,154,161	89	10	\$2,770,343
50	35	\$6,327,597	90	16	\$1,630,178
51	46	\$16,526,564	91	1	\$7,495
52	15	\$1,203,430	92	6	\$1,204,787
53	5	\$87,274	93	1	\$54,107
54	1	\$36,500	94	6	\$452,871
55	7	\$251,102	95	17	\$4,353,608
56	4	\$849,117	96	6	\$31,036
57	1	\$5,000	97	6	\$162,166
58	1	\$70,192	98	20	\$18,462,336
59	2	\$27,923	99	15	\$14,286,912
60	1	\$950	100	19	\$59,777,732
61	7	\$220,136	101	10	\$143,636
63	13	\$34,680,313	102	21	\$5,730,354
64	3	\$5,690	103	498	\$746,623,272
65	23	\$43,872,766	104	11	\$2,900,249

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DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING	DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
105	22	\$19,348,677	130	3	\$324,804
106	23	\$18,831,164	131	10	\$255,436
108	53	\$140,481,859	132	5	\$63,642
109	1	\$1,463	133	38	\$35,644,086
110	10	\$2,128,987	134	97	\$12,419,558
111	3	\$50,084	135	10	\$381,764
112	18	\$8,043,513	136	58	\$45,810,182
113	2	\$40,338	137	16	\$8,138,392
114	181	\$332,266,173	138	30	\$4,073,106
115	133	\$159,867,642	139	2	\$251,191
116	19	\$1,475,654	140	3	\$295,042
118	1	\$70,008	141	6	\$23,462,712
120	4	\$556,888	142	1	\$740
121	18	\$133,203,500	143	3	\$358,334
122	22	\$804,874	144	3	\$1,377,423
123	25	\$1,919,523	145	2	\$85,720
124	1	\$125,013	146	70	\$10,894,874
125	28	\$2,431,016	147	80	\$30,673,432
126	3	\$18,031	148	28	\$3,482,329
127	1	\$4,700	149	18	\$1,755,692
129	14	\$867,679	150	23	\$24,308,357

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