

BIOPHARMACEUTICAL INDUSTRY VENDOR & SUPPLIER ECONOMIC IMPACT IN

ILLINOIS

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The economic footprint of the biopharmaceutical industry can be measured not only by the traditional indicators of employment and output, but also in part by its impact on the vendors, large and small, that provide services or supplies to America's biopharmaceutical research companies.

The following is a summary of data from 15 biopharmaceutical companies regarding their business relationships with vendors and the total expenditures paid to vendors in Illinois in 2022¹. While data was collected across 15 companies, the number of companies with vendor relationships in a particular state varies.

What does "Total Vendor Relationships" mean?

A vendor relationship is a business relationship between a biopharmaceutical company and a vendor and/or a supplier whose monetary value totals more than \$100 in 2022².

What is "Total Vendor Spending?"

Total vendor spending reflects the total amount of expenditures by 15 innovative biopharmaceutical companies in calendar year 2022 made to vendors and suppliers in the selected state house district.

Vendors and suppliers to the industry include but are not limited to the following:

TOTAL VENDOR SPENDING:

- Clinical trials and regulatory support services
- Instruments and analytical equipment
- Finance, insurance and real estate services
- Manufacturing technologies and equipment
- Contract manufacturing
- Sales, advertising and marketing services
- Transportation and logistics services
- General business services and supplies

TOTAL VENDOR RELATIONSHIPS

4,781

TOTAL VENDOR SPENDING

\$7,930,611,492

DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
1	2	\$1,409,145
2	1	\$1,500
3	1	\$9,651
4	5	\$70,450
5	120	\$184,355,947
6	1,845	\$3,846,185,805
7	40	\$13,375,462
8	6	\$1,598,531
9	435	\$682,795,605
10	35	\$12,922,990
11	17	\$455,173
12	51	\$11,910,275
13	20	\$51,802,547
14	2	\$6,450
15	24	\$1,099,607
16	16	\$2,301,644
17	44	\$26,528,234
18	86	\$192,518,711
20	39	\$7,312,679
21	4	\$963,456

Additional information available at www.weworkforhealth.org

¹ Note: For some vendors, payments made may be attributed to a centralized location for processing.

² Note: Multiple companies may share common vendors, just as vendors may have multiple contracts for work with an individual biopharmaceutical company.

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DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING	DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
22	6	\$600,597	57	61	\$146,416,282
24	26	\$19,886,001	58	98	\$731,480,956
25	12	\$170,045	59	113	\$183,983,057
26	193	\$350,836,128	60	29	\$33,293,375
27	1	\$20,000	61	13	\$45,918,262
28	1	\$8,116,699	62	14	\$940,456
29	7	\$554,948	63	14	\$1,137,025
30	4	\$941,052	64	19	\$912,851
31	1	\$875	65	8	\$502,540
32	1	\$30,000	66	18	\$2,388,576
34	1	\$167	67	20	\$43,424,550
35	2	\$605,201	68	7	\$1,137,929
36	1	\$40,000	69	3	\$2,281,892
37	8	\$17,259,164	70	1	\$119,788
38	2	\$163,373	72	6	\$1,144,829
39	5	\$448,687	73	7	\$1,843,602
40	12	\$1,900,614	74	2	\$1,434,110
41	23	\$5,233,334	75	10	\$1,288,347
42	47	\$13,679,826	76	4	\$209,859
43	4	\$39,210,994	77	19	\$15,209,595
44	3	\$24,693	78	17	\$429,414
45	98	\$239,875,819	79	7	\$2,899,260
46	133	\$114,110,999	80	2	\$40,921
47	145	\$271,606,834	81	13	\$2,764,212
48	58	\$7,826,595	82	59	\$24,427,631
49	17	\$608,411	83	16	\$5,266,913
50	3	\$219,246	84	7	\$972,301
51	203	\$347,240,711	85	10	\$6,095,932
52	24	\$6,125,693	86	5	\$5,385,299
53	40	\$28,329,382	87	2	\$5,931
54	49	\$10,625,033	88	4	\$256,757
55	23	\$8,084,810	89	2	\$351,536
56	102	\$109,793,622	90	7	\$2,806,850

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DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
91	5	\$8,940,762
92	10	\$635,881
93	1	\$1,250
95	12	\$422,773
96	23	\$4,701,824
97	1	\$819,474
98	1	\$206,088
99	4	\$117,858
100	2	\$235,473
101	1	\$121
103	22	\$1,211,385

DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
104	5	\$138,548
107	2	\$349,405
108	1	\$1,000
109	4	\$648,709
110	1	\$147,023
111	5	\$850,968
112	4	\$1,080,921
113	3	\$534,248
114	5	\$735,538
115	3	\$266,390
118	1	\$1,600

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