

## BIOPHARMACEUTICAL INDUSTRY VENDOR & SUPPLIER ECONOMIC IMPACT IN

# ILLINOIS

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The economic footprint of the biopharmaceutical industry can be measured not only by the traditional indicators of employment and output, but also in part by its impact on the vendors, large and small, that provide services or supplies to America's biopharmaceutical research companies.

The following is a summary of data from 15 biopharmaceutical companies regarding their business relationships with vendors and the total expenditures paid to vendors in Illinois in 2022<sup>1</sup>. While data was collected across 15 companies, the number of companies with vendor relationships in a particular state varies.

### What does "Total Vendor Relationships" mean?

A vendor relationship is a business relationship between a biopharmaceutical company and a vendor and/or a supplier whose monetary value totals more than \$100 in 2022<sup>2</sup>.

### What is "Total Vendor Spending?"

Total vendor spending reflects the total amount of expenditures by 15 innovative biopharmaceutical companies in calendar year 2022 made to vendors and suppliers in the selected state senate district.

### Vendors and suppliers to the industry include but are not limited to the following:

#### TOTAL VENDOR SPENDING:

- Clinical trials and regulatory support services
- Instruments and analytical equipment
- Finance, insurance and real estate services
- Manufacturing technologies and equipment
- Contract manufacturing
- Sales, advertising and marketing services
- Transportation and logistics services
- General business services and supplies

## TOTAL VENDOR RELATIONSHIPS

# 4,781

## TOTAL VENDOR SPENDING

# \$7,930,611,492

DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
1	3	\$1,410,645
2	6	\$80,101
3	1,961	\$4,018,629,942
4	46	\$14,973,993
5	470	\$695,718,595
6	68	\$12,365,448
7	16	\$727,603
8	40	\$3,401,251
9	134	\$230,958,755
10	39	\$7,312,679
11	10	\$1,564,053
12	26	\$19,886,001
13	204	\$349,033,751
14	2	\$8,136,699
15	11	\$1,496,000
16	2	\$30,875
17	1	\$167
18	3	\$645,201
19	10	\$17,422,537
20	16	\$2,339,301

Additional information available at [www.weworkforhealth.org](http://www.weworkforhealth.org)

<sup>1</sup> Note: For some vendors, payments made may be attributed to a centralized location for processing.

<sup>2</sup> Note: Multiple companies may share common vendors, just as vendors may have multiple contracts for work with an individual biopharmaceutical company.

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DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING	DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
21	70	\$18,913,160	40	9	\$2,940,181
22	7	\$39,235,687	41	72	\$27,191,843
23	232	\$354,053,255	42	23	\$6,239,214
24	204	\$279,443,429	43	15	\$11,481,231
25	20	\$827,657	44	6	\$262,688
26	233	\$404,447,798	45	9	\$3,158,386
27	89	\$38,954,415	46	14	\$4,057,175
28	125	\$117,878,432	47	1	\$1,250
29	159	\$877,897,238	48	35	\$5,124,597
30	142	\$217,276,432	49	2	\$1,025,562
31	27	\$46,858,718	50	6	\$353,331
32	33	\$2,049,876	51	2	\$1,972,543
33	26	\$2,891,116	52	27	\$1,349,933
34	27	\$44,562,479	54	3	\$350,405
35	5	\$7,921,148	55	5	\$795,732
36	6	\$1,144,829	56	9	\$1,931,889
37	9	\$3,277,712	57	8	\$1,269,786
38	14	\$1,498,206	58	3	\$266,390
39	35	\$15,572,572	59	1	\$1,600

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