

BIOPHARMACEUTICAL INDUSTRY VENDOR & SUPPLIER ECONOMIC IMPACT IN CONNECTICUT

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The economic footprint of the biopharmaceutical industry can be measured not only by the traditional indicators of employment and output, but also in part by its impact on the vendors, large and small, that provide services or supplies to America's biopharmaceutical research companies.

The following is a summary of data from 15 biopharmaceutical companies regarding their business relationships with vendors and the total expenditures paid to vendors in Connecticut in 2022¹. While data was collected across 15 companies, the number of companies with vendor relationships in a particular state varies.

What does "Total Vendor Relationships" mean?

A vendor relationship is a business relationship between a biopharmaceutical company and a vendor and/or a supplier whose monetary value totals more than \$100 in 2022².

What is "Total Vendor Spending?"

Total vendor spending reflects the total amount of expenditures by 15 innovative biopharmaceutical companies in calendar year 2022 made to vendors and suppliers in the selected state senate district.

Vendors and suppliers to the industry include but are not limited to the following:

TOTAL VENDOR SPENDING:

- Clinical trials and regulatory support services
- Instruments and analytical equipment
- Finance, insurance and real estate services
- Manufacturing technologies and equipment
- Contract manufacturing
- Sales, advertising and marketing services
- Transportation and logistics services
- General business services and supplies

TOTAL VENDOR RELATIONSHIPS

1,053

TOTAL VENDOR SPENDING

\$970,476,804

DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
1	47	\$20,147,565
2	33	\$11,650,773
3	28	\$22,425,382
4	12	\$1,357,708
5	22	\$4,958,231
6	15	\$1,932,138
7	18	\$1,808,324
8	26	\$5,942,594
9	11	\$1,103,589
10	36	\$24,250,383
11	48	\$5,959,795
12	94	\$31,609,154
13	27	\$41,047,854
14	34	\$1,440,788
15	12	\$643,427
16	11	\$144,799
17	20	\$732,302
18	48	\$109,159,888
19	15	\$85,254
20	54	\$8,593,682

Additional information available at www.weworkforhealth.org

¹ Note: For some vendors, payments made may be attributed to a centralized location for processing.

² Note: Multiple companies may share common vendors, just as vendors may have multiple contracts for work with an individual biopharmaceutical company.

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DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
21	38	\$111,083,600
22	10	\$721,180
23	4	\$47,739
24	44	\$329,253,767
25	43	\$56,197,743
26	41	\$29,007,292
27	59	\$69,591,296
28	45	\$38,657,684

DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
29	12	\$1,013,545
30	22	\$3,826,766
31	8	\$820,214
32	26	\$5,937,506
33	30	\$15,670,200
34	31	\$6,802,864
35	2	\$1,281
36	27	\$6,850,497

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