

BIOPHARMACEUTICAL INDUSTRY VENDOR & SUPPLIER ECONOMIC IMPACT IN GEORGIA

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The economic footprint of the biopharmaceutical industry can be measured not only by the traditional indicators of employment and output, but also in part by its impact on the vendors, large and small, that provide services or supplies to America's biopharmaceutical research companies.

The following is a summary of data from 15 biopharmaceutical companies regarding their business relationships with vendors and the total expenditures paid to vendors in Georgia in 2022¹. While data was collected across 15 companies, the number of companies with vendor relationships in a particular state varies.

What does "Total Vendor Relationships" mean?

A vendor relationship is a business relationship between a biopharmaceutical company and a vendor and/or a supplier whose monetary value totals more than \$100 in 2022².

What is "Total Vendor Spending?"

Total vendor spending reflects the total amount of expenditures by 15 innovative biopharmaceutical companies in calendar year 2022 made to vendors and suppliers in the selected state house district.

Vendors and suppliers to the industry include but are not limited to the following:

TOTAL VENDOR SPENDING:

- Clinical trials and regulatory support services
- Instruments and analytical equipment
- Finance, insurance and real estate services
- Manufacturing technologies and equipment
- Contract manufacturing
- Sales, advertising and marketing services
- Transportation and logistics services
- General business services and supplies

TOTAL VENDOR RELATIONSHIPS

1,462

TOTAL VENDOR SPENDING

\$1,364,544,064

DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
2	2	\$1,420
7	1	\$145,800
9	6	\$1,853,646
13	4	\$13,650
14	1	\$280
20	1	\$8,378
21	2	\$70,432
22	2	\$100,114
23	2	\$3,669
24	4	\$354,438
25	25	\$54,187,859
26	4	\$66,370
28	2	\$28,477
29	2	\$1,574,306
30	2	\$7,139
33	1	\$61,917
34	2	\$303,573
35	30	\$10,096,581
37	17	\$938,101
38	1	\$331,445
39	10	\$610,740

Additional information available at www.weworkforhealth.org

¹ Note: For some vendors, payments made may be attributed to a centralized location for processing.

² Note: Multiple companies may share common vendors, just as vendors may have multiple contracts for work with an individual biopharmaceutical company.

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DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING	DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
40	37	\$37,422,319	81	15	\$1,442,521
42	178	\$219,824,909	82	31	\$10,381,489
43	14	\$44,403,392	83	22	\$15,472,654
44	1	\$21,325	84	7	\$3,755,003
45	8	\$740,719	86	4	\$178,399
46	4	\$49,537	87	4	\$330,762
47	23	\$16,987,435	88	6	\$6,657,987
48	24	\$76,208,256	89	14	\$2,888,506
49	37	\$89,508,754	90	7	\$1,502,177
50	16	\$31,438,376	93	7	\$4,461,181
51	8	\$597,395	94	1	\$333,043
52	79	\$114,143,619	96	18	\$33,973,390
53	8	\$3,772,094	97	21	\$3,280,401
54	72	\$13,296,296	98	1	\$73,966
55	35	\$36,281,248	99	8	\$1,765,701
56	19	\$9,087,753	100	5	\$1,038,556
57	50	\$5,999,293	101	4	\$1,136,540
58	117	\$99,600,332	102	1	\$123,385
59	157	\$309,369,367	103	9	\$2,827,382
60	12	\$10,055,273	105	1	\$840
61	9	\$928,937	107	7	\$2,241,397
62	10	\$561,118	108	4	\$54,155
63	37	\$27,718,244	109	7	\$3,840,560
64	5	\$200,335	110	1	\$60,000
65	3	\$4,236	112	1	\$49,693
67	1	\$150	113	4	\$219,997
68	6	\$22,613,511	114	7	\$324,552
70	4	\$544,227	116	7	\$111,759
72	3	\$93,920	118	1	\$2,950
73	16	\$2,809,334	119	2	\$36,661
77	15	\$8,824,716	120	8	\$56,364
78	2	\$306,417	121	10	\$220,960
80	7	\$927,828	122	11	\$792,834

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DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
123	1	\$665,170
124	5	\$25,757
127	2	\$29,597
129	8	\$128,717
130	1	\$149,175
131	1	\$1,170
138	2	\$13,557
140	5	\$393,950
142	1	\$41,680
143	5	\$25,436
144	4	\$89,423
146	1	\$225
147	1	\$1,500
149	1	\$1,000
152	1	\$1,625

DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
153	5	\$165,830
154	1	\$3,000
157	1	\$3,523
158	2	\$107,922
160	1	\$32,500
161	1	\$950
162	2	\$471,110
163	2	\$8,978
164	1	\$41,388
165	6	\$7,367,644
166	1	\$1,575
171	1	\$5,286
173	1	\$1,040
177	2	\$13,800
179	2	\$16,771

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