

BIOPHARMACEUTICAL INDUSTRY VENDOR & SUPPLIER ECONOMIC IMPACT IN

NORTH CAROLINA

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The economic footprint of the biopharmaceutical industry can be measured not only by the traditional indicators of employment and output, but also in part by its impact on the vendors, large and small, that provide services or supplies to America's biopharmaceutical research companies.

The following is a summary of data from 15 biopharmaceutical companies regarding their business relationships with vendors and the total expenditures paid to vendors in North Carolina in 2022¹. While data was collected across 15 companies, the number of companies with vendor relationships in a particular state varies.

What does "Total Vendor Relationships" mean?

A vendor relationship is a business relationship between a biopharmaceutical company and a vendor and/or a supplier whose monetary value totals more than \$100 in 2022².

What is "Total Vendor Spending?"

Total vendor spending reflects the total amount of expenditures by 15 innovative biopharmaceutical companies in calendar year 2022 made to vendors and suppliers in the selected state senate district.

Vendors and suppliers to the industry include but are not limited to the following:

TOTAL VENDOR SPENDING:

- Clinical trials and regulatory support services
- Instruments and analytical equipment
- Finance, insurance and real estate services
- Manufacturing technologies and equipment
- Contract manufacturing
- Sales, advertising and marketing services
- Transportation and logistics services
- General business services and supplies

TOTAL VENDOR RELATIONSHIPS

2,514

TOTAL VENDOR SPENDING

\$5,728,340,924

DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
1	3	\$201,550
2	20	\$45,912,053
3	5	\$3,471,924
4	43	\$21,461,864
5	42	\$77,937,170
6	2	\$4,020
7	81	\$599,328,579
8	16	\$2,282,314
9	2	\$137,443
10	45	\$21,957,881
11	62	\$39,175,799
12	33	\$3,783,447
13	238	\$917,447,403
14	46	\$41,225,706
15	184	\$649,461,414
16	263	\$859,135,242
17	45	\$15,062,921
18	46	\$21,646,938
19	4	\$5,761
20	331	\$1,021,239,821

Additional information available at www.weworkforhealth.org

¹ Note: For some vendors, payments made may be attributed to a centralized location for processing.

² Note: Multiple companies may share common vendors, just as vendors may have multiple contracts for work with an individual biopharmaceutical company.

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DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING	DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
21	5	\$542,663	36	3	\$123,323
22	111	\$46,833,727	37	20	\$2,459,355
23	104	\$10,980,323	38	180	\$799,653,399
24	1	\$53,135	39	84	\$24,297,275
25	87	\$206,090,828	40	7	\$496,610
26	29	\$13,934,542	41	79	\$54,134,332
27	29	\$8,113,253	42	51	\$67,603,240
28	47	\$7,193,341	43	4	\$425,736
29	7	\$882,038	44	2	\$1,547
30	7	\$376,258	45	8	\$1,441,604
31	12	\$8,835,207	46	10	\$1,347,312
32	46	\$11,249,277	47	3	\$24,453,198
33	8	\$603,016	48	4	\$80,301,259
34	16	\$5,718,216	49	19	\$1,906,649
35	18	\$6,952,277	50	2	\$458,734

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