

BIOPHARMACEUTICAL INDUSTRY VENDOR & SUPPLIER ECONOMIC IMPACT IN NEW YORK

WE
WORK
FOR
HEALTH

The economic footprint of the biopharmaceutical industry can be measured not only by the traditional indicators of employment and output, but also in part by its impact on the vendors, large and small, that provide services or supplies to America's biopharmaceutical research companies.

The following is a summary of data from 15 biopharmaceutical companies regarding their business relationships with vendors and the total expenditures paid to vendors in New York in 2022¹. While data was collected across 15 companies, the number of companies with vendor relationships in a particular state varies.

What does "Total Vendor Relationships" mean?

A vendor relationship is a business relationship between a biopharmaceutical company and a vendor and/or a supplier whose monetary value totals more than \$100 in 2022².

What is "Total Vendor Spending?"

Total vendor spending reflects the total amount of expenditures by 15 innovative biopharmaceutical companies in calendar year 2022 made to vendors and suppliers in the selected state senate district.

Vendors and suppliers to the industry include but are not limited to the following:

TOTAL VENDOR SPENDING:

- Clinical trials and regulatory support services
- Instruments and analytical equipment
- Finance, insurance and real estate services
- Manufacturing technologies and equipment
- Contract manufacturing
- Sales, advertising and marketing services
- Transportation and logistics services
- General business services and supplies

TOTAL VENDOR RELATIONSHIPS

4,296

TOTAL VENDOR SPENDING

\$9,708,526,547

DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
1	31	\$4,251,205
2	77	\$40,937,980
3	47	\$1,916,113
4	67	\$65,240,253
5	58	\$26,170,546
6	44	\$20,011,544
7	95	\$73,104,620
8	60	\$124,407,595
9	27	\$20,169,725
10	6	\$12,324,339
11	7	\$863,023
12	9	\$44,383,916
13	5	\$507,960
14	8	\$1,780,734
15	2	\$43,198
16	3	\$127,120
17	8	\$1,176,836
18	7	\$675,619
19	2	\$31,640
20	21	\$4,818,722
21	3	\$5,875

Additional information available at www.weworkforhealth.org

¹ Note: For some vendors, payments made may be attributed to a centralized location for processing.

² Note: Multiple companies may share common vendors, just as vendors may have multiple contracts for work with an individual biopharmaceutical company.

**BIOPHARMACEUTICAL INDUSTRY VENDOR
& SUPPLIER ECONOMIC IMPACT IN**

NEW YORK



DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING	DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
22	6	\$1,481,164	43	53	\$5,698,654
23	5	\$140,869	44	33	\$21,570,466
24	9	\$1,927,203	45	24	\$1,415,458
25	22	\$5,197,877	46	43	\$23,293,650
26	93	\$133,436,577	47	116	\$288,445,164
27	536	\$2,634,010,609	48	49	\$50,285,338
28	1574	\$4,235,958,731	49	4	\$1,631,327
29	25	\$4,281,968	50	76	\$17,947,275
30	41	\$3,222,568	51	18	\$2,447,265
31	17	\$1,329,706	52	53	\$34,387,434
32	1	\$5,224,354	53	15	\$4,681,586
33	9	\$4,079,130	54	47	\$51,634,288
34	15	\$552,678	55	63	\$16,040,545
35	90	\$31,432,956	56	61	\$256,101,703
36	3	\$49,856	57	5	\$190,247
37	95	\$56,459,600	58	14	\$6,420,333
38	57	\$47,663,195	59	158	\$1,221,483,537
39	33	\$8,515,788	60	35	\$4,136,988
40	26	\$5,162,791	61	62	\$28,889,702
41	37	\$25,381,537	62	17	\$2,184,054
42	16	\$1,430,933	63	53	\$19,752,880

Additional information available at www.weworkforhealth.org

¹ Note: For some vendors, payments made may be attributed to a centralized location for processing.

² Note: Multiple companies may share common vendors, just as vendors may have multiple contracts for work with an individual biopharmaceutical company.