

BIOPHARMACEUTICAL INDUSTRY VENDOR & SUPPLIER ECONOMIC IMPACT IN

FLORIDA

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The economic footprint of the biopharmaceutical industry can be measured not only by the traditional indicators of employment and output, but also in part by its impact on the vendors, large and small, that provide services or supplies to America's biopharmaceutical research companies.

The following is a summary of data from 15 biopharmaceutical companies regarding their business relationships with vendors and the total expenditures paid to vendors in Florida in 2022¹. While data was collected across 15 companies, the number of companies with vendor relationships in a particular state varies.

What does "Total Vendor Relationships" mean?

A vendor relationship is a business relationship between a biopharmaceutical company and a vendor and/or a supplier whose monetary value totals more than \$100 in 2022².

What is "Total Vendor Spending?"

Total vendor spending reflects the total amount of expenditures by 15 innovative biopharmaceutical companies in calendar year 2022 made to vendors and suppliers in the selected state senate district.

Vendors and suppliers to the industry include but are not limited to the following:

TOTAL VENDOR SPENDING:

- Clinical trials and regulatory support services
- Instruments and analytical equipment
- Finance, insurance and real estate services
- Manufacturing technologies and equipment
- Contract manufacturing
- Sales, advertising and marketing services
- Transportation and logistics services
- General business services and supplies

TOTAL VENDOR RELATIONSHIPS

1,652

TOTAL VENDOR SPENDING

\$1,072,073,349

DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
1	17	\$2,729,261
2	9	\$598,006
3	48	\$71,165,069
4	57	\$374,965,906
5	45	\$40,490,605
6	24	\$9,048,650
7	32	\$2,214,653
8	10	\$969,492
9	33	\$2,663,762
10	77	\$27,791,268
11	9	\$56,914
12	5	\$318,072
13	20	\$3,062,180
14	122	\$35,190,247
15	48	\$19,386,098
16	76	\$22,200,780
17	93	\$77,848,052
18	49	\$25,683,432
19	12	\$4,043,238
20	15	\$511,055

Additional information available at www.weworkforhealth.org

¹ Note: For some vendors, payments made may be attributed to a centralized location for processing.

² Note: Multiple companies may share common vendors, just as vendors may have multiple contracts for work with an individual biopharmaceutical company.

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DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
21	31	\$9,295,173
22	57	\$14,631,105
23	18	\$5,938,014
24	43	\$13,505,314
25	19	\$6,684,398
26	72	\$15,079,922
27	8	\$1,734,403
28	44	\$18,079,603
29	15	\$5,571,149
30	26	\$8,157,960

DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
31	43	\$8,595,379
32	46	\$11,064,121
33	22	\$1,908,916
34	35	\$9,015,479
35	56	\$81,698,023
36	129	\$46,663,997
37	72	\$21,019,759
38	63	\$12,204,560
39	44	\$39,829,262
40	8	\$20,460,072

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