

BIOPHARMACEUTICAL INDUSTRY VENDOR & SUPPLIER ECONOMIC IMPACT IN

OHIO

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The economic footprint of the biopharmaceutical industry can be measured not only by the traditional indicators of employment and output, but also in part by its impact on the vendors, large and small, that provide services or supplies to America's biopharmaceutical research companies.

The following is a summary of data from 15 biopharmaceutical companies regarding their business relationships with vendors and the total expenditures paid to vendors in Ohio in 2022¹. While data was collected across 15 companies, the number of companies with vendor relationships in a particular state varies.

What does "Total Vendor Relationships" mean?

A vendor relationship is a business relationship between a biopharmaceutical company and a vendor and/or a supplier whose monetary value totals more than \$100 in 2022².

What is "Total Vendor Spending?"

Total vendor spending reflects the total amount of expenditures by 15 innovative biopharmaceutical companies in calendar year 2022 made to vendors and suppliers in the selected state house district.

Vendors and suppliers to the industry include but are not limited to the following:

TOTAL VENDOR SPENDING:

- Clinical trials and regulatory support services
- Instruments and analytical equipment
- Finance, insurance and real estate services
- Manufacturing technologies and equipment
- Contract manufacturing
- Sales, advertising and marketing services
- Transportation and logistics services
- General business services and supplies

TOTAL VENDOR RELATIONSHIPS

1,402

TOTAL VENDOR SPENDING

\$997,129,652

DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
1	47	\$110,841,406
2	6	\$123,561
3	24	\$97,989,457
4	22	\$6,644,020
5	2	\$11,171
6	9	\$203,875
7	55	\$31,747,343
8	21	\$1,220,161
9	1	\$21,780
10	6	\$815,782
11	44	\$24,490,365
13	27	\$8,585,094
14	4	\$397,650
15	4	\$89,685
16	11	\$30,337,071
17	15	\$4,219,703
18	8	\$457,740
19	55	\$8,495,039
20	147	\$81,442,041
21	30	\$54,376,479

Additional information available at www.weworkforhealth.org

¹ Note: For some vendors, payments made may be attributed to a centralized location for processing.

² Note: Multiple companies may share common vendors, just as vendors may have multiple contracts for work with an individual biopharmaceutical company.

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DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING	DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
22	42	\$11,748,675	55	9	\$397,152
23	15	\$465,639	56	26	\$1,558,737
24	104	\$81,067,440	57	25	\$19,024,569
25	67	\$13,322,696	59	2	\$12,335
26	50	\$87,026,219	60	19	\$1,072,111
27	20	\$6,074,905	61	45	\$77,034,170
28	106	\$156,083,582	62	20	\$11,938,135
29	5	\$165,283	64	5	\$938,596
30	2	\$33,741	66	6	\$72,746
31	21	\$14,724,774	67	3	\$110,804
32	7	\$1,538,571	68	1	\$11,907
33	9	\$740,173	70	3	\$149,685
34	20	\$3,007,817	71	6	\$171,120
35	7	\$383,654	72	8	\$9,616,867
36	2	\$166,447	73	1	\$4,039
37	25	\$4,661,791	74	1	\$4,500
38	16	\$1,098,122	75	3	\$85,889
39	11	\$7,081,741	76	2	\$48,835
40	1	\$5,578	77	1	\$2,000
41	3	\$393,163	78	11	\$259,865
42	14	\$310,246	79	2	\$680,126
43	6	\$42,825	80	4	\$177,762
44	9	\$1,121,681	82	1	\$72,351
45	18	\$3,116,723	83	2	\$549,521
46	6	\$403,029	84	8	\$1,005,226
47	3	\$219,663	86	6	\$20,666
48	5	\$172,386	87	4	\$301,933
49	10	\$7,755,434	89	1	\$980
50	1	\$24,919	91	1	\$2,970,836
51	4	\$60,375	93	1	\$100
52	2	\$534,404	94	10	\$1,816,915
53	2	\$20,380	95	10	\$792,874
54	1	\$5,652	99	3	\$139,149

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