

BIOPHARMACEUTICAL INDUSTRY VENDOR & SUPPLIER ECONOMIC IMPACT IN GEORGIA

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The economic footprint of the biopharmaceutical industry can be measured not only by the traditional indicators of employment and output, but also in part by its impact on the vendors, large and small, that provide services or supplies to America's biopharmaceutical research companies.

The following is a summary of data from 15 biopharmaceutical companies regarding their business relationships with vendors and the total expenditures paid to vendors in Georgia in 2022¹. While data was collected across 15 companies, the number of companies with vendor relationships in a particular state varies.

What does "Total Vendor Relationships" mean?

A vendor relationship is a business relationship between a biopharmaceutical company and a vendor and/or a supplier whose monetary value totals more than \$100 in 2022².

What is "Total Vendor Spending?"

Total vendor spending reflects the total amount of expenditures by 15 innovative biopharmaceutical companies in calendar year 2022 made to vendors and suppliers in the selected state senate district.

Vendors and suppliers to the industry include but are not limited to the following:

TOTAL VENDOR SPENDING:

- Clinical trials and regulatory support services
- Instruments and analytical equipment
- Finance, insurance and real estate services
- Manufacturing technologies and equipment
- Contract manufacturing
- Sales, advertising and marketing services
- Transportation and logistics services
- General business services and supplies

TOTAL VENDOR RELATIONSHIPS

1,462

TOTAL VENDOR SPENDING

\$1,364,544,064

DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
1	2	\$78,996
2	9	\$7,770,311
3	2	\$16,771
4	5	\$182,760
5	22	\$34,417,426
6	272	\$337,613,401
7	31	\$9,164,731
8	2	\$13,800
9	6	\$6,825,636
10	10	\$530,060
11	2	\$6,326
12	6	\$168,830
13	1	\$1,625
14	131	\$138,076,291
15	5	\$393,950
16	14	\$3,175,371
17	9	\$377,195
18	5	\$90,923
19	1	\$3,523
20	2	\$1,225

Additional information available at www.weworkforhealth.org

¹ Note: For some vendors, payments made may be attributed to a centralized location for processing.

² Note: Multiple companies may share common vendors, just as vendors may have multiple contracts for work with an individual biopharmaceutical company.

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DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
21	50	\$57,013,968
22	9	\$277,892
24	6	\$115,213
25	1	\$1,478
26	6	\$67,116
27	16	\$633,789
28	11	\$622,473
29	2	\$13,557
30	6	\$232,423
32	16	\$5,775,466
33	13	\$1,170,490
34	15	\$8,824,716
35	7	\$962,202
36	338	\$440,391,009
37	32	\$5,222,584
38	31	\$11,377,229

DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
39	63	\$36,265,551
40	71	\$43,372,574
41	14	\$576,052
42	63	\$22,047,819
43	11	\$4,681,178
44	8	\$1,512,177
45	14	\$5,180,186
46	21	\$641,416
47	13	\$1,132,323
48	46	\$122,863,417
49	5	\$1,597,570
51	7	\$1,999,446
52	4	\$13,650
53	2	\$1,420
55	2	\$338,043
56	22	\$50,710,486

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