

BIOPHARMACEUTICAL INDUSTRY VENDOR & SUPPLIER ECONOMIC IMPACT IN KENTUCKY



The economic footprint of the biopharmaceutical industry can be measured not only by the traditional indicators of employment and output, but also in part by its impact on the vendors, large and small, that provide services or supplies to America’s biopharmaceutical research companies.

The following is a summary of data from 15 biopharmaceutical companies regarding their business relationships with vendors and the total expenditures paid to vendors in Kentucky in 2022¹. While data was collected across 15 companies, the number of companies with vendor relationships in a particular state varies.

What does “Total Vendor Relationships” mean?

A vendor relationship is a business relationship between a biopharmaceutical company and a vendor and/or a supplier whose monetary value totals more than \$100 in 2022².

What is “Total Vendor Spending?”

Total vendor spending reflects the total amount of expenditures by 15 innovative biopharmaceutical companies in calendar year 2022 made to vendors and suppliers in the selected state house district.

Vendors and suppliers to the industry include but are not limited to the following:

TOTAL VENDOR SPENDING:

- Clinical trials and regulatory support services
- Instruments and analytical equipment
- Finance, insurance and real estate services
- Manufacturing technologies and equipment
- Contract manufacturing
- Sales, advertising and marketing services
- Transportation and logistics services
- General business services and supplies

TOTAL VENDOR RELATIONSHIPS

278

TOTAL VENDOR SPENDING

\$308,153,147

DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
2	1	\$1,000
3	1	\$2,500
6	2	\$370,327
7	1	\$9,621
11	4	\$52,275
13	1	\$1,311
20	1	\$2,500
22	1	\$5,000
27	1	\$215,511
28	1	\$5,000
30	2	\$11,759,442
31	14	\$2,910,599
32	1	\$364,031
33	6	\$1,233,594
34	7	\$6,083,008
35	5	\$719,743
36	22	\$35,908,473
37	2	\$145,336
39	1	\$2,650
41	12	\$475,016
42	9	\$19,273,387

Additional information available at www.weworkforhealth.org

¹ Note: For some vendors, payments made may be attributed to a centralized location for processing.

² Note: Multiple companies may share common vendors, just as vendors may have multiple contracts for work with an individual biopharmaceutical company.

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KENTUCKY



DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
43	57	\$58,244,129
44	4	\$321,078
45	1	\$8,190
46	2	\$6,689,058
48	11	\$797,377
49	1	\$260,830
50	1	\$153,705
53	3	\$2,617,605
55	3	\$143,032
56	1	\$396
57	2	\$98,514
58	2	\$3,073
59	6	\$2,180,156
60	1	\$64,519
63	4	\$32,420
65	11	\$3,644,864
66	4	\$1,812,168

DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
67	5	\$53,889,617
69	3	\$270,771
71	1	\$360
73	3	\$2,555,173
75	10	\$507,981
76	3	\$1,023,719
77	6	\$608,663
78	1	\$78,803,297
79	11	\$550,733
85	2	\$5,277
86	1	\$3,850
87	1	\$102
88	12	\$679,871
91	1	\$12,414,434
93	7	\$219,440
98	1	\$7,121
100	1	\$1,300

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