

BIOPHARMACEUTICAL INDUSTRY VENDOR & SUPPLIER ECONOMIC IMPACT IN WISCONSIN

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The economic footprint of the biopharmaceutical industry can be measured not only by the traditional indicators of employment and output, but also in part by its impact on the vendors, large and small, that provide services or supplies to America's biopharmaceutical research companies.

The following is a summary of data from 15 biopharmaceutical companies regarding their business relationships with vendors and the total expenditures paid to vendors in Wisconsin in 2022¹. While data was collected across 15 companies, the number of companies with vendor relationships in a particular state varies.

What does "Total Vendor Relationships" mean?

A vendor relationship is a business relationship between a biopharmaceutical company and a vendor and/or a supplier whose monetary value totals more than \$100 in 2022².

What is "Total Vendor Spending?"

Total vendor spending reflects the total amount of expenditures by 15 innovative biopharmaceutical companies in calendar year 2022 made to vendors and suppliers in the selected state assembly district.

Vendors and suppliers to the industry include but are not limited to the following:

TOTAL VENDOR SPENDING:

- Clinical trials and regulatory support services
- Instruments and analytical equipment
- Finance, insurance and real estate services
- Manufacturing technologies and equipment
- Contract manufacturing
- Sales, advertising and marketing services
- Transportation and logistics services
- General business services and supplies

TOTAL VENDOR RELATIONSHIPS

724

TOTAL VENDOR SPENDING

\$676,449,121

DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
3	1	\$5,000
4	7	\$4,719,366
5	8	\$3,319,365
7	8	\$233,821
8	5	\$3,254,942
9	9	\$7,339,195
10	5	\$1,469,155
11	8	\$164,357
12	13	\$291,536
13	17	\$33,051,870
14	20	\$4,003,444
15	8	\$2,419,895
16	19	\$132,495,182
17	1	\$1,025
18	10	\$709,075
19	62	\$119,509,118
20	1	\$715
21	4	\$33,241
22	4	\$1,154,177
23	13	\$766,541

Additional information available at www.weworkforhealth.org

¹ Note: For some vendors, payments made may be attributed to a centralized location for processing.

² Note: Multiple companies may share common vendors, just as vendors may have multiple contracts for work with an individual biopharmaceutical company.

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WISCONSIN



DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
24	29	\$5,804,209
26	2	\$222,333
27	2	\$48,226
28	1	\$231
29	1	\$137,799
30	3	\$525,150
31	5	\$76,110
32	8	\$148,496
33	7	\$5,973,410
34	2	\$319,330
35	2	\$1,458,989
37	2	\$10,516
38	2	\$89,462
39	11	\$49,206,422
42	3	\$939,407
43	2	\$607,435
44	6	\$770,524
45	7	\$5,297,835
46	5	\$614,824
47	29	\$16,218,073
48	21	\$16,803,284
50	4	\$274,797
52	4	\$84,578
53	4	\$381,198
54	9	\$884,886
55	8	\$179,345
57	4	\$1,573,263
58	3	\$848,817
59	1	\$7,655

DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
60	9	\$23,882,009
61	13	\$4,089,338
62	3	\$28,142,802
63	3	\$1,990,649
64	9	\$1,712,903
65	7	\$116,216
68	1	\$13,725
69	7	\$1,042,312
75	1	\$43,157
76	12	\$879,950
77	75	\$19,528,957
78	32	\$5,120,018
79	29	\$44,536,449
80	40	\$6,440,807
81	12	\$78,084,118
83	11	\$1,335,738
84	7	\$2,235,215
85	2	\$3,000
86	3	\$31,475
89	2	\$109,934
90	3	\$8,817,712
91	1	\$5,186
93	2	\$875,496
94	2	\$5,372
95	3	\$56,668
96	1	\$12,500
97	4	\$519,088
98	15	\$21,639,816
99	5	\$730,887

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