

BIOPHARMACEUTICAL INDUSTRY VENDOR & SUPPLIER ECONOMIC IMPACT IN TEXAS

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The economic footprint of the biopharmaceutical industry can be measured not only by the traditional indicators of employment and output, but also in part by its impact on the vendors, large and small, that provide services or supplies to America's biopharmaceutical research companies.

The following is a summary of data from 15 biopharmaceutical companies regarding their business relationships with vendors and the total expenditures paid to vendors in Texas in 2022¹. While data was collected across 15 companies, the number of companies with vendor relationships in a particular state varies.

What does "Total Vendor Relationships" mean?

A vendor relationship is a business relationship between a biopharmaceutical company and a vendor and/or a supplier whose monetary value totals more than \$100 in 2022².

What is "Total Vendor Spending?"

Total vendor spending reflects the total amount of expenditures by 15 innovative biopharmaceutical companies in calendar year 2022 made to vendors and suppliers in the selected congressional district.

Vendors and suppliers to the industry include but are not limited to the following:

TOTAL VENDOR SPENDING:

- Clinical trials and regulatory support services
- Instruments and analytical equipment
- Finance, insurance and real estate services
- Manufacturing technologies and equipment
- Contract manufacturing
- Sales, advertising and marketing services
- Transportation and logistics services
- General business services and supplies

TOTAL VENDOR RELATIONSHIPS

2,455

TOTAL VENDOR SPENDING

\$2,573,397,507

DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
1	15	\$1,071,514
2	62	\$339,459,365
3	34	\$1,704,788
4	70	\$19,160,035
5	5	\$71,747
6	31	\$33,720,007
7	138	\$40,076,007
8	17	\$163,954
9	98	\$14,756,368
10	67	\$57,907,483
11	8	\$441,598
12	43	\$10,670,409
13	3	\$19,946
14	21	\$2,733,891
15	3	\$107,095
16	13	\$160,839,235
17	28	\$25,749,273
18	85	\$31,309,253
19	11	\$573,863
20	51	\$4,504,547
21	40	\$138,111,199

Additional information available at www.weworkforhealth.org

¹ Note: For some vendors, payments made may be attributed to a centralized location for processing.

² Note: Multiple companies may share common vendors, just as vendors may have multiple contracts for work with an individual biopharmaceutical company.

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DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
22	48	\$2,446,561
23	23	\$597,952
24	140	\$235,646,948
25	17	\$729,558
26	51	\$97,713,292
27	9	\$951,143
28	4	\$332,563
29	10	\$25,035,666
30	672	\$1,113,653,547
31	44	\$2,488,215
32	114	\$38,824,949
33	71	\$51,301,400
35	54	\$22,846,817
36	19	\$1,230,407
37	234	\$72,439,688
38	102	\$24,007,224

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