

BIOPHARMACEUTICAL INDUSTRY VENDOR & SUPPLIER ECONOMIC IMPACT IN

NORTH CAROLINA

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The economic footprint of the biopharmaceutical industry can be measured not only by the traditional indicators of employment and output, but also in part by its impact on the vendors, large and small, that provide services or supplies to America's biopharmaceutical research companies.

The following is a summary of data from 15 biopharmaceutical companies regarding their business relationships with vendors and the total expenditures paid to vendors in North Carolina in 2022¹. While data was collected across 15 companies, the number of companies with vendor relationships in a particular state varies.

What does "Total Vendor Relationships" mean?

A vendor relationship is a business relationship between a biopharmaceutical company and a vendor and/or a supplier whose monetary value totals more than \$100 in 2022².

What is "Total Vendor Spending?"

Total vendor spending reflects the total amount of expenditures by 15 innovative biopharmaceutical companies in calendar year 2022 made to vendors and suppliers in the selected state house district.

Vendors and suppliers to the industry include but are not limited to the following:

TOTAL VENDOR SPENDING:

- Clinical trials and regulatory support services
- Instruments and analytical equipment
- Finance, insurance and real estate services
- Manufacturing technologies and equipment
- Contract manufacturing
- Sales, advertising and marketing services
- Transportation and logistics services
- General business services and supplies

TOTAL VENDOR RELATIONSHIPS

2,514

TOTAL VENDOR SPENDING

\$5,728,340,924

DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
2	15	\$10,733,996
3	6	\$900,697
4	1	\$206,950
5	2	\$2,388,039
7	3	\$309,951
8	18	\$62,234,335
9	5	\$2,560,001
10	8	\$726,546
11	38	\$14,893,482
12	1	\$323,013
13	2	\$98,624
14	1	\$1,500
15	1	\$2,520
16	1	\$5,014
17	5	\$354,036
18	46	\$475,319,054
19	13	\$2,113,938
20	33	\$124,714,150
21	137	\$798,876,238
22	1	\$132,429

Additional information available at www.weworkforhealth.org

¹ Note: For some vendors, payments made may be attributed to a centralized location for processing.

² Note: Multiple companies may share common vendors, just as vendors may have multiple contracts for work with an individual biopharmaceutical company.

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DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING	DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
23	17	\$12,467,192	59	8	\$248,111
24	32	\$18,812,303	60	8	\$1,888,739
25	53	\$35,046,748	61	37	\$12,250,837
26	18	\$4,704,292	62	32	\$13,871,280
27	3	\$1,070,834	63	7	\$25,698,102
28	5	\$4,193,956	64	96	\$189,636,137
29	55	\$39,225,912	65	2	\$53,691
30	79	\$28,701,056	66	56	\$28,146,500
31	210	\$970,898,954	67	1	\$12,105
32	13	\$981,056	68	1	\$365,040
33	11	\$2,220,619	69	8	\$117,724
34	55	\$9,334,567	70	5	\$589,909
35	20	\$1,544,243	71	17	\$4,760,273
36	39	\$12,295,931	72	8	\$196,759
37	10	\$2,471,031	73	4	\$189,908
38	71	\$41,810,404	74	23	\$6,447,742
39	11	\$2,828,855	75	7	\$7,777,985
40	57	\$64,777,610	76	3	\$164,782
41	37	\$37,231,273	78	8	\$2,817,618
43	2	\$4,737	79	13	\$44,788,139
44	1	\$1,000	80	7	\$208,571
46	1	\$4,770	81	1	\$350
47	1	\$53,135	82	3	\$90,242
49	256	\$1,469,081,611	83	1	\$195,701
50	34	\$9,678,894	86	2	\$10,900
51	23	\$531,400	87	2	\$24,420,115
52	1	\$449,275	88	27	\$7,743,562
53	24	\$17,124,913	89	13	\$1,289,518
54	42	\$20,910,345	90	1	\$1,080
55	2	\$413,007	91	4	\$114,473
56	120	\$9,691,356	92	23	\$8,438,808
57	8	\$432,401	93	1	\$39,600
58	6	\$367,644	94	3	\$134,906

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DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
95	4	\$1,047,472
96	6	\$1,422,586
98	16	\$5,617,543
99	2	\$94,297
100	11	\$1,315,374
101	54	\$46,083,026
102	166	\$775,497,750
103	18	\$24,533,462
104	35	\$9,225,601
105	41	\$51,172,749
106	2	\$545,672
107	21	\$23,327,586

DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
108	3	\$4,541,531
109	1	\$10,500
110	2	\$400,417
111	2	\$1,547
112	10	\$535,127
113	1	\$412,343
114	7	\$1,021,970
115	14	\$1,633,383
116	6	\$587,708
117	2	\$79,886,816
118	2	\$954
119	2	\$460,466

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