

BIOPHARMACEUTICAL INDUSTRY VENDOR & SUPPLIER ECONOMIC IMPACT IN NEW YORK

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The economic footprint of the biopharmaceutical industry can be measured not only by the traditional indicators of employment and output, but also in part by its impact on the vendors, large and small, that provide services or supplies to America's biopharmaceutical research companies.

The following is a summary of data from 15 biopharmaceutical companies regarding their business relationships with vendors and the total expenditures paid to vendors in New York in 2022¹. While data was collected across 15 companies, the number of companies with vendor relationships in a particular state varies.

What does "Total Vendor Relationships" mean?

A vendor relationship is a business relationship between a biopharmaceutical company and a vendor and/or a supplier whose monetary value totals more than \$100 in 2022².

What is "Total Vendor Spending?"

Total vendor spending reflects the total amount of expenditures by 15 innovative biopharmaceutical companies in calendar year 2022 made to vendors and suppliers in the selected state assembly district.

Vendors and suppliers to the industry include but are not limited to the following:

TOTAL VENDOR SPENDING:

- Clinical trials and regulatory support services
- Instruments and analytical equipment
- Finance, insurance and real estate services
- Manufacturing technologies and equipment
- Contract manufacturing
- Sales, advertising and marketing services
- Transportation and logistics services
- General business services and supplies

TOTAL VENDOR RELATIONSHIPS

4,296

TOTAL VENDOR SPENDING

\$9,708,526,547

DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
1	9	\$3,764,879
2	34	\$1,307,099
3	12	\$778,502
4	19	\$288,425
5	22	\$13,443,909
6	7	\$1,507,468
7	52	\$174,696,104
8	41	\$36,754,727
9	10	\$364,076
10	27	\$2,893,579
11	24	\$1,004,505
12	18	\$392,318
13	43	\$19,770,890
14	8	\$111,619
15	33	\$12,861,869
16	59	\$61,891,174
17	3	\$23,075
18	5	\$2,364,334
19	53	\$26,832,777
20	8	\$225,934

Additional information available at www.weworkforhealth.org

¹ Note: For some vendors, payments made may be attributed to a centralized location for processing.

² Note: Multiple companies may share common vendors, just as vendors may have multiple contracts for work with an individual biopharmaceutical company.

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DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING	DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
21	8	\$793,716	59	3	\$12,015
22	8	\$11,227,285	61	184	\$524,875,678
23	2	\$2,564,000	62	3	\$165,708
24	2	\$43,698	63	9	\$1,855,171
25	2	\$111,800	64	1	\$950
26	3	\$126,214	65	106	\$136,171,305
27	5	\$52,866	66	287	\$2,084,502,942
28	4	\$489,462	67	56	\$214,863,204
29	2	\$1,730,394	68	30	\$5,106,563
31	4	\$6,861,871	69	38	\$1,213,685
32	3	\$10,686,822	70	17	\$483,371
33	3	\$829,818	71	16	\$3,022,127
34	1	\$9,000	72	1	\$5,000
35	1	\$1,513	73	774	\$3,250,737,887
36	10	\$1,767,141	74	199	\$454,657,747
37	23	\$136,996,020	75	683	\$1,680,779,110
39	2	\$20,000	76	76	\$7,715,526
40	2	\$251,760	77	1	\$135
41	4	\$61,739	78	1	\$21,395
42	1	\$35,000	79	1	\$30,000
43	10	\$2,089,870	80	4	\$445,616
44	10	\$4,040,898	81	11	\$5,696,515
46	1	\$5,050	82	7	\$709,791
48	2	\$22,097	83	1	\$48,619
49	3	\$1,120,443	84	4	\$243,940
50	9	\$2,266,148	88	34	\$477,054
51	13	\$48,936,313	89	5	\$830,320
52	37	\$13,675,475	90	7	\$2,120,815
53	5	\$329,573	91	32	\$6,921,852
54	2	\$7,550	92	65	\$29,169,036
56	7	\$464,051	93	57	\$50,562,522
57	17	\$1,313,281	94	15	\$4,646,764
58	2	\$32,500	95	7	\$819,029

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DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
96	26	\$17,075,201
97	25	\$30,422,914
98	10	\$244,845
99	7	\$834,500
100	6	\$247,416
101	6	\$715,241
102	6	\$541,891
103	22	\$3,795,477
104	10	\$5,188,989
105	12	\$318,561
106	23	\$23,053,267
107	7	\$2,014,752
108	15	\$547,148
109	41	\$21,338,386
110	29	\$5,751,461
111	6	\$924,105
112	6	\$1,502,639
113	24	\$18,208,934
114	2	\$31,255
115	19	\$1,302,451
116	1	\$57,665
117	1	\$44,236
118	5	\$624,848
119	7	\$1,867,216
120	5	\$1,364,952
121	8	\$2,692,438
122	4	\$737,811

DISTRICT	TOTAL VENDOR RELATIONSHIPS	TOTAL VENDOR SPENDING
123	6	\$287,724
124	7	\$12,162,505
125	46	\$22,375,928
126	5	\$257,777
127	27	\$9,887,259
128	66	\$29,988,792
129	25	\$28,120,573
130	10	\$3,776,036
131	4	\$675,220
132	10	\$6,298,140
133	11	\$242,705
134	9	\$2,157,219
135	28	\$8,425,829
136	19	\$4,892,330
137	30	\$180,902,457
138	65	\$123,836,277
139	3	\$9,951
140	20	\$7,057,393
141	34	\$11,015,987
142	13	\$430,292
143	9	\$7,331,531
144	13	\$548,933
145	11	\$15,613,512
146	37	\$8,238,111
147	6	\$248,969
149	18	\$3,119,515
150	1	\$24,960

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